## Black/Committed

Blue/Under Consideration $\triangle$
Green(*)/Current Commission Request

| Mass Media Communications (0631) | 2019-20 | 2020-21 | 2021-22 | 2022-23 | 2023-24 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning Balance | \$17,537,461 | \$16,872,034 | \$23,075,207 | \$29,107,478 | \$34,630,997 |
| Prior Year Beginning Balance Adjustment |  |  |  | - |  |
| Parent Signature Program - Mass Marketing (Advertising) | 23,230,650 | 18,430,494 | $\triangle 18,080,000$ | $\triangle 18,080,000$ | $\triangle 18,080,000$ |
| Parent Signature Program-1-800 Number | 0 | 0 | 0 | 0 | 0 |
| Parent Signature Program - Kit for New Parents | 2,559,770 | 0 | 0 | 0 | 0 |
| Distributed Labor | 231,105 | 238,038 | 245,179 | 252,535 | 260,111 |
| Miscellaneous | 183,873 | 0 | 0 | 0 | 0 |
| State Assessments | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 |
| Total Expenditures | 26,207,397 | 18,670,532 | 18,327,179 | 18,334,536 | 18,342,113 |
| Allocation from Admin | 0 | 0 | 0 | 0 | 0 |
| Prior Year Adjustments \& Accruals | 0 | 0 | 0 | 0 | 0 |
| Adjusted Expenditures | 26,207,397 | 18,670,532 | 18,327,179 | 18,334,536 | 18,342,113 |
| Projected Revenue | 24,741,238 | 24,072,971 | 23,558,718 | 23,057,321 | 22,568,460 |
| Projected Interest (From Historical back up) | \$300,733 | \$300,733 | \$300,733 | 300,733 | 28,896 |
| Federal Reimbursement for Kit | 500,000 | 500,000 | 500,000 | 500,000 | 500,000 |
| Other Revenue (Ending balance adjustment to match DF 303 |  |  |  |  | - |
| Total Revenues | 25,541,971 | 24,873,704 | 24,359,451 | 23,858,054 | 23,097,356 |
| Year-end Balance | \$16,872,034 | \$23,075,207 | \$29,107,478 | \$34,630,997 | \$39,386,240 |
| 15\% Reserve | 3,711,186 | 3,610,946 | 3,533,808 | 3,458,598 | 3,385,269 |
| Net Year-end Balance | \$13,160,848 | \$19,464,261 | \$25,573,670 | \$31,172,399 | \$36,000,971 |


| Education (0634) | 2019-20 | 2020-21 | 2021-22 | 2022-23 | 2023-24 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning Balance | \$54,738,500 | \$44,321,079 | \$23,064,472 | \$15,174,504 | \$7,083,319 |
| Prior Year Beginning Balance Adjustment |  |  | - | - | - |
| Statewide Summit | 279,712 | 3,000 | $\triangle$ 250,000 | 0 | $\triangle$ 250,000 |
| Reading Together |  | 10,000,000 | 10,000,000 | 10,000,000 | 0 |
| Co-Sponsorship Funding | 150,000 | 150,000 | 150,000 | 150,000 | 150,000 |
| Parent Signature Program - Kit for New Parents | 476,100 | 8,428,300 | 7,000,000 | 7,000,000 | 0 |
| Educare | 870,482 | 748,800 | 0 | 0 | 0 |
| First 5 IMPACT 1.0 | 28,818,867 | 172,496 | 0 | 0 | 0 |
| First 5 IMPACT 2020 |  | 15,450,000 | 7,725,000 | 7,725,000 | 0 |
| Home Visiting Statewide Infrastructure | 700,000 | 2,660,000 | 2,660,000 | 2,660,000 | $\triangle$ 2,660,000 |
| Dual Language Learner Pilot Study | 0 | 4,000,000 | 0 | 0 | 0 |
| Distributed Labor | 1,048,962 | 1,080,431 | 1,112,844 | 1,146,229 | 1,180,616 |
| Miscellaneous | 66,607 | 0 | 0 | 0 | 0 |
| State Assessments | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 |
| Total Expenditures | 32,412,731 | 42,695,027 | 28,899,844 | 28,683,230 | 4,242,618 |
| Allocation from Admin | 0 | 0 | 0 | 0 | 0 |
| Prior Year Adjustments \& Accruals | 0 | 0 | 0 | 0 | 0 |
| Adjusted Expenditures | 32,412,731 | 42,695,027 | 28,899,844 | 28,683,230 | 4,242,618 |
| Projected Revenue | 20,617,698 | 20,060,809 | 19,632,265 | 19,214,435 | 18,807,050 |
| Miscellaneous revenue-Child Summit |  |  | - | - |  |
| Other Revenue (Ending balance adjustment to match DF 303 |  |  | - | - | - |
| Projected Interest (From Historical back up) | 1,377,611 | 1,377,611 | 1,377,611 | 1,377,611 | 127,375 |
| Total Revenue | 21,995,309 | 21,438,420 | 21,009,876 | 20,592,046 | 18,934,425 |
| Year-end Balance | \$44,321,079 | \$23,064,472 | \$15,174,504 | \$7,083,319 | \$21,775,126 |
| 15\% Reserve | 3,092,655 | 3,009,121 | 2,944,840 | 2,882,165 | 2,821,057 |
| Net Year-end Balance | \$41,228,424 | \$20,055,351 | \$12,229,664 | \$4,201,154 | \$18,954,069 |


| Child Care (0636) | 2019-20 | 2020-21 | 2021-22 | 2022-23 | 2023-24 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning Balance | \$28,076,907 | \$20,641,148 | \$7,019,879 | \$6,118,929 | \$4,949,204 |
| First 5 IMPACT 1.0 | 20,035,659 | 119,997 | 0 | 0 | 0 |
| First 5 IMPACT 2020 |  | 25,750,000 | 12,875,000 | 12,875,000 | 0 |
| Distributed Labor | 567,991 | 585,031 | 602,582 | 620,659 | 639,279 |
| Miscellaneous | 0 | 0 | 0 | 0 | 0 |
| State Assessments | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 |
| Total Expenditures | 20,605,650 | 26,457,028 | 13,479,582 | 13,497,659 | 641,279 |
| Allocation from Admin | 0 | 0 | 0 | 0 | 0 |
| Prior Year Adjustments | 0 | 0 | 0 | 0 | 0 |
| Adjusted Expenditures | 20,605,650 | 26,457,028 | 13,479,582 | 13,497,659 | 641,279 |
| Projected Revenue | 12,370,619 | 12,036,486 | 11,779,359 | 11,528,661 | 11,284,230 |
| Projected Interest (From Historical back up) | 799,273 | 799,273 | 799,273 | 799,273 | 59,298 |
| Other Revenue (Ending balance adjustment to match DF 303 |  |  |  |  |  |
| Total Revenue | 13,169,892 | 12,835,759 | 12,578,632 | 12,327,934 | 11,343,528 |
| Year-end Balance | \$20,641,148 | \$7,019,879 | \$6,118,929 | \$4,949,204 | \$15,651,453 |
| 15\% Reserve | 1,855,593 | 1,805,473 | 1,766,904 | 1,729,299 | 1,692,634 |
| Net Year-end Balance | \$18,785,555 | \$5,214,406 | \$4,352,025 | \$3,219,905 | \$13,958,819 |


| Research and Development (0637) | 2019-20 | 2020-21 | 2021-22 | 2022-23 | 2023-24 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning Balance | \$44,973,365 | \$34,782,133 | \$17,820,080 | \$13,392,905 | \$9,227,731 |
| Prior Year Beginning Balance Adjustment |  |  |  |  |  |
| Statewide Research and Evaluation | 347,844 | 0 | 0 | 0 | 0 |
| Home Visitation Study | 354,179 | 1,089,526 | 531,365 | 0 | 0 |
| Reading Together |  | 4,800,000 | 4,800,000 | 4,800,000 | 0 |
| California Health Interview Survey | 565,000 | 565,000 | 850,000 | 850,000 | $\triangle$ 850,000 |
| Dual Language Learner Pilot Study | 7,405,774 | 7,304,469 | 0 | 0 | 0 |
| First 5 IMPACT 1.0 | 13,782,936 | 82,498 | 0 | 0 | 0 |
| First 5 IMPACT 2020 |  | 10,300,000 | 5,150,000 | 5,150,000 | 0 |
| DLL Intervention (UW) |  | 3,333,333 | 3,333,333 | 3,333,333 | 0 |
| Home Visiting Statewide Infastructure | 500,000 | 1,900,000 | 1,900,000 | 1,900,000 | $\triangle 1,900,000$ |
| Distributed Labor | 586,500 | 604,095 | 622,218 | 640,884 | 660,111 |
| Miscellaneous Expenditures | 0 | 0 | 0 | 0 | 0 |
| State Assessments | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 |
| Total Expenditures | 23,544,233 | 29,980,921 | 17,188,916 | 16,676,217 | 3,412,111 |
| Allocation from Admin | 0 | 0 | 0 | 0 | 0 |
| Prior Year Adjustments | 0 | 0 | 0 | 0 | 0 |
| Adjusted Expenditures | 23,544,233 | 29,980,921 | 17,188,916 | 16,676,217 | 3,412,111 |
| Projected Revenue | 12,370,619 | 12,036,486 | 11,779,359 | 11,528,661 | $\triangle 11,284,230$ |
| Adjustment to Balance |  |  |  |  |  |
| Projected Interest (From Historical back up) | 982,382 | 982,382 | 982,382 | 982,382 | 62,700 |
| Other Revenue (Ending balance adjustment to match DF 303 |  |  |  |  |  |
| Transfer to Unallocated |  |  |  |  |  |
| Total Revenue | 13,353,001 | 13,018,868 | 12,761,741 | 12,511,043 | 11,346,930 |
| Year-end Balance | \$34,782,133 | \$17,820,080 | \$13,392,905 | \$9,227,731 | \$17,162,550 |
| 15\% Reserve | 1,855,593 | 1,805,473 | 1,766,904 | 1,729,299 | 1,692,634 |
| Net Year-end Balance | \$32,926,540 | \$16,014,607 | \$11,626,001 | \$7,498,432 | \$15,469,916 |


| Unallocated (0639) | 2019-20 | 2020-21 | 2021-22 | 2022-23 | 2023-24 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning Balance | \$13,390,050 | \$11,273,517 | \$11,243,393 | \$9,891,927 | \$9,463,700 |
| Prior Year Beginning Balance Adjustment |  |  |  |  |  |
| Small Population County Funding Augmentation | 4,400,000 | 4,400,000 | 5,000,000 | 5,000,000 | 5,000,000 |
| California Smoker's Helpline | 935,183 | 1,400,000 | 2,000,000 | 2,000,000 | 2,000,000 |
| Strategic Plan | 0 | 0 | 0 | 5,000 | 0 |
| Trusted Messenger | 0 | 1,000,000 | 1,000,000 | 0 | 0 |
| Emergency Supplies COVID-19 | 4,000,000 | 0 | 0 | 0 | 0 |
| State Advocacy | 0 | 125,000 | 125,000 | 125,000 | 0 |
| Federal Advocacy | 0 | 300,000 | 300,000 | 300,000 | 0 |
| Miscellaneous | 1,126,114 | 927,133 | 877,057 | 781,684 | 742,000 |
| State Assessments | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 |
| Total Expenditures | 10,463,297 | 8,154,133 | 9,304,057 | 8,213,685 | 7,744,002 |
| Prior Year Adjustments | 0 | 0 | 0 | 0 | 0 |
| Adjusted Expenditures | 10,463,297 | 8,154,133 | 9,304,057 | 8,213,685 | 7,744,002 |
| Projected Revenue | 8,247,079 | 8,024,324 | 7,852,906 | 7,685,774 | 7,522,820 |
| Projected Interest (From Historical back up) | 99,685 | 99,685 | 99,685 | 99,685 | 57,605 |
| Total Revenue | 8,346,764 | 8,124,009 | 7,952,591 | 7,785,459 | 7,580,425 |
| Year-end Balance | \$11,273,517 | \$11,243,393 | \$9,891,927 | \$9,463,700 | \$9,300,123 |
| 15\% Reserve | 1,237,062 | 1,203,649 | 1,177,936 | 1,152,866 | 1,128,423 |
| Net Year-end Balance | \$10,036,455 | \$10,039,744 | \$8,713,991 | \$8,310,834 | \$8,171,700 |


| Program Accounts 0631, 0634, 0636, 0637, 0639 Totals: | $2019-20$ | $2020-21$ | $2021-22$ | $2022-23$ | $2023-24$ |
| :--- | ---: | ---: | ---: | ---: | :---: |
| Total Cigarette and Tobacco Tax Revenue | $\$ 78,347,253$ | $\$ 76,231,075$ | $\$ 74,602,607$ | $\$ 73,014,851$ | $\$ 71,466,789$ |
| Total Resources Per Year | $\$ 241,123,220$ | $\$ 208,180,671$ | $\$ 160,885,322$ | $\$ 150,760,279$ | $\$ 137,657,615$ |
| Total Expenditures Per Year | $\$ 113,233,308$ | $\$ 125,957,640$ | $\$ 87,199,578$ | $\$ 85,405,327$ | $\$ 34,382,123$ |
| Total Over/Under | $\$ 127,889,911$ | $\$ 82,223,030$ | $\$ 73,685,744$ | $\$ 65,354,952$ | $\$ 103,275,492$ |
| Total 15\% Reserve | $\$ 11,752,088$ | $\$ 11,434,661$ | $\$ 11,190,391$ | $\$ 10,952,228$ | $\$ 10,720,018$ |
| Net After Reserve | $\$ 116,137,823$ | $\$ 70,788,369$ | $\$ 62,495,353$ | $\$ 54,402,724$ | $\$ 92,555,474$ |


| Administration (0638) | 2019-20 | 2020-21 | 2021-22 | 2022-23 | 2023-24 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning Balance | \$8,340,436 | \$8,577,775 | \$8,242,763 | \$7,708,154 | \$6,971,728 |
| Administrative Expense | 6,117,521 | 6,300,242 | 6,489,359 | 6,685,095 | 6,887,682 |
| DGS HR/Accounting |  | 378,000 | $\triangle \quad 378,000$ | $\triangle \quad 378,000$ | - 378,000 |
| SCO Admin Charges | 3,000 | 3,000 | 3,000 | 3,000 | 3,000 |
| FISCal Charges | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 |
| State Assessments | 369,582 | 342,869 | 342,869 | 342,869 | 342,869 |
| Total Budgeted Expenditures | \$6,498,103 | \$7,032,111 | \$7,221,228 | \$7,416,964 | \$7,619,551 |
| Allocation to Other Funds (0631, 0634, 0636 and 0637) | 0 | 0 | 0 | 0 | 0 |
| Distributed Labor | -\$2,434,558.09 | -\$2,507,594.83 | -\$2,582,822.68 | -\$2,660,307.36 | -\$2,740,116.58 |
| Prior Year Adjustments | 0 | 0 | 0 | 0 | 0 |
| Adjusted Fund Balance Expenditures | 4,063,545 | 4,524,517 | 4,638,406 | 4,756,657 | 4,879,434 |
| Projected Revenue | 4,123,540 | 4,012,162 | 3,926,453 | 3,842,887 | 3,761,410 |
| Projected Interest (From Historical back up) | \$177,343 | \$177,343 | \$177,343 | \$177,343 | \$19,170 |
| Other Revenue (Ending balance adjustment to match DF 303 | - |  | - |  | - |
| Total Revenue | \$4,300,883 | \$4,189,505 | \$4,103,796 | \$4,020,231 | \$3,780,582 |
| Year-end Balance | \$8,577,775 | \$8,242,763 | \$7,708,154 | \$6,971,728 | \$5,872,875 |
| 15\% Reserve | \$618,531 | \$601,824 | \$588,968 | \$576,433 | \$564,212 |
| Net Year-end Balance | \$7,959,244 | \$7,640,939 | \$7,119,186 | \$6,395,295 | \$5,308,663 |


| ALL FIRST 5 CALIFORNIA FUNDS | $\mathbf{2 0 1 9 - 2 0}$ | $\mathbf{2 0 2 0 - 2 1}$ | $\mathbf{2 0 2 1 - 2 2}$ | $\mathbf{2 0 2 2 - 2 3}$ |
| :--- | ---: | ---: | ---: | ---: |
| Total Cigarette and Tobacco Tax Revenue | $\mathbf{2 8 2 , 4 7 0 , 7 9 3}$ | $\mathbf{\$ 8 0 , 2 4 3 , 2 3 7}$ | $\mathbf{\$ 7 8 , 5 2 9 , 0 6 0}$ | $\mathbf{\$ 7 6 , 8 5 7 , 7 3 8}$ |
| Total Resources Per Year | $\mathbf{\$ 2 5 3 , 7 6 4 , 5 3 9}$ | $\mathbf{\$ 2 2 0 , 9 4 7 , 9 5 1}$ | $\mathbf{\$ 1 7 3 , 2 3 1 , 8 8 1}$ | $\mathbf{\$ 1 6 2 , 4 8 8 , 6 6 4}$ |
| Total Expenditures Per Year | $\mathbf{\$ 1 4 1 , 4 3 8 , 1 9 9}$ |  |  |  |
| Total Over/Under | $\mathbf{\$ 1 3 6 , 4 6 7 , 6 8 7}$ | $\mathbf{\$ 9 0 , 4 6 5 , 7 9 4}$ | $\mathbf{\$ 8 1 , 3 9 3 , 8 9 8}$ | $\mathbf{\$ 7 2 , 3 2 6 , 6 8 0}$ |
| Total 15\% Reserve | $\mathbf{\$ 1 2 , 3 7 0 , 6 1 9}$ | $\mathbf{\$ 1 2 , 0 3 6 , 4 8 6}$ | $\mathbf{\$ 1 1 , 7 7 9 , 3 5 9}$ | $\mathbf{\$ 1 1 , 5 2 8 , 6 6 1}$ |
| Net After Reserve | $\mathbf{\$ 1 2 4 , 0 9 7 , 0 6 8}$ | $\mathbf{\$ 7 8 , 4 2 9 , 3 0 8}$ | $\mathbf{\$ 6 9 , 6 1 4 , 5 3 8}$ | $\mathbf{\$ 6 0 , 7 9 8 , 0 1 9}$ |

